

**PIGGYBACK AGREEMENT**  
**PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 4.3**

**Piggyback Contract Information**

Contract Name/Description: Master Agreement  
Lead Contracting Agency: Volusia County, Florida  
Contract No.: 555 20320A-1  
Vendor/Awardee: Bound Tree Medical, LLC  
Original Award/Contract Date: Awarded 06/22/2021; Date of Contract: 07/12/2021  
Term: **Start: 07/12/2021; End: 07/12/2022**

**THIS AGREEMENT**, made and entered into by and between **NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS**, hereinafter called "County" and "Vendor", referenced above.

**WHEREAS**, upon completion of a formal competitive solicitation and selection process, Lead Contracting Agency entered into an agreement, hereinafter referred to as "Piggyback Agreement", with Vendor to provide goods and services; and

**WHEREAS**, the Nassau County Purchasing Policy, Ordinance 2009-09, allows piggybacking for the same commodity or service; and

**WHEREAS**, County desires to contract with Vendor under the terms of the Piggyback Agreement;

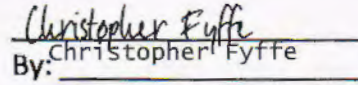
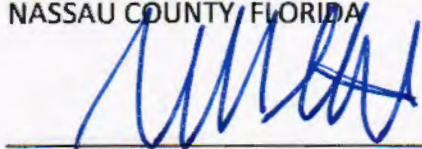
**NOW, THEREFORE**, the parties agree as follows:

1. Vendor shall honor for County the same prices under the same terms and conditions as indicated in the Piggyback Agreement, attached hereto as Attachment "A" incorporated by reference as if fully set forth herein. Additional terms or conditions whether submitted purposely or inadvertently, shall have no force or effect.
2. Notwithstanding any other provision of the Piggyback Agreement to the contrary:
  - i. The term of this agreement shall begin upon the date fully executed and end July 12, 2022.

Contract Tracking No. CM3059

BOARD OF COUNTY COMMISSIONERS  
NASSAU COUNTY, FLORIDA

BOUND TREE MEDICAL, LLC



12/13/2021

10/8/2021

By: Thomas R. Ford  
Its: Chair (or designee)

Date

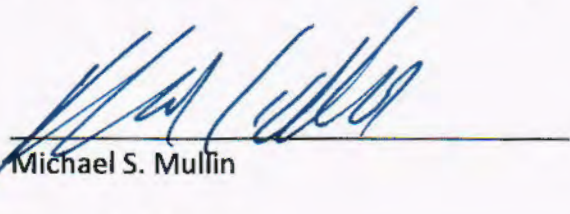
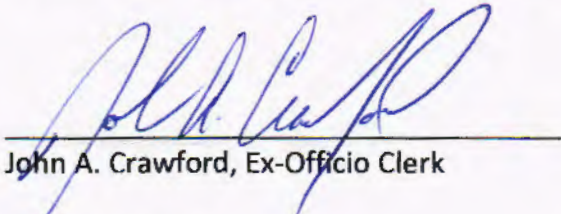
By: Christopher Fyffe  
Its: Manager, Bids & Contracts

Date

Address: 5000 Tuttle Crossing Blvd.  
Dublin, Ohio 43016

ATTEST TO CHAIR'S SIGNATURE (if applicable)

Approved as to form by County Attorney



John A. Crawford, Ex-Officio Clerk

Michael S. Mullin

Date: 12/13/21

Date: 12/13/2021

## Attachment "A"



# Master Agreement

NO. 555 20320A - 1

TERM: 2021-07-12 to 2022-07-12

Page 1 of 2

Date Issued: 07/16/2021

<b>Vendor contact:</b> <b>Name:</b> Bethany Moore <b>Phone:</b> 800-533-0523 <b>Ext.:</b> <b>E-mail:</b> bmoore@boundtree.com		<b>County contact:</b> <b>Name:</b> MARK WOLCOTT <b>Phone:</b> 386-740-5201 <b>Ext.:</b> 2906 <b>E-mail:</b> MWolcott@volusia.org		<b>Bill To:</b> <b>County of Volusia</b> AS REQUIRED BY USING DEPARTMENT  VOLUSIA COUNTY, FL 32720	
<b>Vendor Name:</b> BOUND TREE MEDICAL, LLC  5000 Tuttle Crossing Blvd  DUBLIN, OH 43016		<b>Vendor No.</b> 02092500050		<b>Ship To:</b> AS REQUIRED BY USING DEPARTMENT  VOLUSIA COUNTY, FL 32720	
<b>Solicitation Number:</b> 18-B-43AK 8851  <b>Award Date:</b> 2021-06-22  <b>Award Authorization:</b> COUNCIL		<b>Purchasing</b> ANDREW KOKITUS <b>Phone:</b> 386-943-7009 <b>Ext:</b> <b>E-mail:</b> akokitus@volusia.org  <b>Payment Terms:</b> Net 45 Days, FOB Dest, Freight allowed			
<b>Document Description:</b> MEDICAL SUPPLIES					

Line Item	Commodity Code	Unit	Description	Unit Price or Contract Amount
1	25726	EA	Pricing per the attached fixed percentage list	0.000000

Pam Wilsky, CPPO, CPPB  
 Purchasing & Contracts Director

County of Volusia  
 Sales Tax Exemption Number  
 85-8012622393C-9

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## Purchase Order (PO) or Master Agreement (MA) Terms and Conditions

Providing any good or service constitutes acceptance of this entire PO or MA without exception. In the event this document is issued based on a solicitation or quote, the terms and conditions of the solicitation or quote prevail.

**Acceptance.** Products/Services purchased as result of this PO or MA may be tested for compliance with specifications. Items delivered not in conformance with the specifications may be rejected and returned at the Provider's expense. Those items and items not delivered by the delivery date specified in the accepted offer and/or PO or MA may be purchased on the open market.

**Cancellation of Order.** A request by either party to PO to cancel the order at no cost.

**Delivery.** Title and risk of loss shall pass when items have been received, inspected, and accepted by County of Volusia ("County"). All associated shipping, insurance, and other related costs shall be borne by Provider.

**Discontinued.** Provider shall give County 30 (thirty) days advance notice of a discontinued item(s) so that County can purchase additional quantities of discontinued item(s). County must give written approval of replacement(s) if they exceed previous price or fail to meet quality, form, fit, or function of the discontinued item. Time is of the essence regarding Performance of Services and this PO or MA can be terminated by the County for convenience, non-appropriation of funds, or non-performance.

**Disputes.** If such dispute arises under this PO or MA and is not resolved informally by the parties within five (5) business days, the party bringing a claim ("Disputing Party") shall deliver to the first level representative of the other party a written statement ("Dispute Notice") describing the dispute. If the respective representatives cannot resolve the dispute within ten (10) days, the dispute shall be escalated through two higher levels of management. If the dispute has not been resolved within 25 (twenty-five) calendar days after delivery of the Disputing Party's notice, either party may give written notice to the other party declaring the resolution process terminated and pursue other legal recourse or initiate formal non-binding mediation before a single mediator, which shall be completed within 30 (thirty) days of initiation, in accordance with rules of practice and procedure adopted by the Supreme Court of Florida for court-ordered mediation, Rule 1.700, et seq., of the Florida Rules of Civil Procedure, and Chapter 44, Florida Statutes. If the dispute remains unresolved after conducting such mediation, then either party may proceed to finalize such termination remedies and commence litigation in a court of competent jurisdiction.

**Compliance with FEMA 2 CFR 200.318-326 and Appendix II Contract Provisions.** This Agreement and the products/services provided may be utilized in the event of declared State/Federal Emergency and Contractors shall be prepared to comply with the requirements of the FEMA Super Circular CFR 200.318-326 and Appendix II Contract Provisions as amended. These documents can be found on the internet at: <https://www.gpo.gov/fdsys/granule/CFR-2014-title2-vol1/CFR-2014-title2-vol1-sec200-318>

**Governing Law/Jurisdiction/Venue.** This PO or MA shall be governed by the laws of the State of Florida and venue for any litigation arising from this PO or MA shall be in the County of Volusia, Florida, and any trial shall be non-jury. Provider shall comply with all applicable laws and regulations.

**Insurance.** For goods and services delivered or performed by Provider on County premises, Provider certifies it maintains comprehensive general liability insurance and auto insurance in the amounts identified in the solicitation and/or contract and any amendments thereto pertaining to this PO or MA, or from an A.M. Best "A-" or better rated insurance firm authorized by the State of Florida Insurance Commissioner. The County reserves the right to require the "County of Volusia" be named as additional insured for projects when deemed necessary. For services performed off County premises and goods delivered by third party carriers, the Provider shall use such carriers that maintain such insurance coverage as set forth above.

**Intellectual Property.** Provider agrees to protect, defend, indemnify, and save the County, its agents, officials, including elected officials, and employees of the County harmless from and against any and all claims, demands, actions, and causes of action which may arise asserting that a copyright, trademark, trade secret, or patent ("Intellectual Property"), as provided under this PO or MA, infringes or misappropriates any third party's Intellectual Property. If Provider must pay a third party any license, royalty, or other such usage fee in order to deliver the item(s) under this PO or MA, such third party and usage fee must be specified in the Provider's offer to sell to the County.

**Indemnification.** The Contractor shall indemnify, defend and hold harmless the County and its employees, officers, elected and appointed officials, agents, attorneys, representatives, volunteers, divisions, departments, districts, authorities, and associated entities from and against all claims, damages, losses, and expenses, including, but not limited to attorney's fees, arising out of or resulting from the performance of this Agreement to the extent that any such claim, damage, loss and expense is caused by any negligent act or omission of the Contractor, anyone directly or indirectly employed by Contractor.

**Modification & Assignment.** County may unilaterally change, at no additional cost, the quantity and receiving point within the County for items not yet shipped. All other items must be mutually agreed upon in writing. County is not required to pay for defective items, back-orders, late deliveries, those quantities exceeding the PO or MA quantity, or items shipped at a higher price than stated on the PO or MA. Neither this PO or MA nor any interest herein shall be assigned, transferred, or encumbered by Provider except as authorized in writing by the County.

**Notices.** All notices given by one party to the other party under this PO or MA shall be delivered to the receiving party's address set forth on this PO either by hand, qualified courier, or e-mail and shall be deemed received the day after it is transmitted. For the County, it shall be addressed to the Purchasing and Contracts Department, 123 West Indiana Avenue, 3rd Floor, DeLand, Florida, 32720 or [purchasing@volusia.org](mailto:purchasing@volusia.org).

**No Waiver.** Except as expressly set forth herein, no failure or delay on the part of County in exercising any right, power, or remedy hereunder shall operate as or be deemed a waiver thereof, nor shall any single or partial exercise of any right, power, or remedy preclude any other or further exercise thereof, or the exercise of any other right, power, or remedy.

**Order of Precedence.** In the event of conflict between this PO or a Master Agreement (MA), the originating Volusia County contract and amendments thereto shall be controlling. This control shall pertain to all specifications and scopes of work included in the originating Volusia County contract and any amendments thereto.

**Payment.** Except for construction services, which shall be paid pursuant to the Florida Prompt Payment Act, County shall pay Provider within 45 (forty-five) days after receipt of an accurate and undisputed invoice, unless the County accepts a prompt payment discount from Provider and the goods or services are not defective. Invoice, packing slip, delivery receipt, order acknowledgement, and correspondence shall clearly indicate the PO or MA number. Any additional or different terms and conditions on Provider's documents shall be considered null and void. The County may deduct amounts it is due from Provider's payment or not pay disputed invoices until such dispute is resolved. Nothing in this PO or MA shall create any obligation on the part of the County to pay directly to any subcontractor of Provider any monies due to such subcontractor or claims of such subcontractor for amounts owed by Provider to subcontractor for goods or services provided under this PO or MA.

**Sovereign Immunity.** The County expressly retains all rights, benefits and immunities of sovereign immunity in accordance with Section 768.28, Florida Statutes. Notwithstanding anything set forth in any section of the Agreement, Master Agreement, and/or this Purchase Order to the contrary, nothing in any such documents shall be deemed as a waiver of immunity or the limitations of liability of the County beyond any statutory limited waiver of immunity or limits of liability which may have been or may be adopted by the Florida Legislature, and the cap on the amount and liability of the County for damages regardless of the number or nature of claims in tort, equity, or contract shall not exceed the dollar amount set by the legislature for tort. Nothing in the Agreement, Master Agreement, or this Purchase Order shall inure to the benefit of any third party for the purpose of allowing any claim against the County, which would otherwise be barred under the doctrine of sovereign immunity or by operation of law.

**Taxes.** County is exempt from Manufacturers' Federal Excise Tax (Exemption# 49-6000-885) and Florida sales tax (Exemption# 85-8012622393C-9). Certificates are available at [www.volusia.org/purchasing](http://www.volusia.org/purchasing). After accessing the foregoing website, select, "Doing Business with Volusia County" and "Consumer Certificate of Tax Exemption" from the available menu screens to see a copy of the certificates.

**Termination for Convenience.** The County may cancel the PO or MA in whole or part when it is in the best interest of the County with thirty (30) days notice.

**UCC.** In addition to any rights or remedies contained in this P.O., each party shall have rights, duties, and remedies available through the Uniform Commercial Code (UCC).

**Warranty.** Provider warrants that all Work or Services performed under this PO or MA shall be performed in a good and competent workmanlike manner to the satisfaction of the County, and materials shall be of good quality (unless otherwise stated on PO or MA), and free from defects and pursuant to specifications and requirements of the contract related to this PO or MA.

ITB 18-B-43AK

Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
3M	30%	Biomedix	30%
Aaron Medical	N/A	Bio-Nova	N/A
Abboject	N/A	Bowman Medical Products	30%
Abbott	30%	Brunswick Biomedical	N/A
Acme	30%	BurnFree Products	30%
Act-O-Vial	N/A	Burron Medical	N/A
ADC Proscope	30%	Caradyne	N/A
Advantage Medical	N/A	Care Line	30%
Aearo Company	N/A	Cast Products	30%
Alliance Medical	N/A	Cath-Wrap	N/A
Allied Healthcare	35%	Cavacide	N/A
Alpha-Protex	30%	Centennial Products	N/A
Alpine	N/A	Certified Safety Manufacturing	30%
Ambu	38%	CFT, Inc. (Life Mask)	28%
Ambu-Perfit	38%	Chaston	N/A
AMBV	38%	Chord Engineering	N/A
Ames	N/A	Chronimed	N/A
Amsino Amsafe	30%	Coloplast/Sween	N/A
Anatomical Chart Company	N/A	Compliance Medical	30%
Anthony Medica Products	N/A	Conmed	38%
Argyle	N/A	Cook	30%
Ashland Mills	N/A	Corpack Medsystems (BLD)	N/A
B & B Medical	N/A	Covedein	30%
B & F Medical	N/A	Cumberland Swan	N/A
B Braun Medical	42%	Curaplex	40%
Bacti-Stat	N/A	Cypress Medical	N/A
Ballard	N/A	Dey Laboratories	N/A
Banta Healthcare	N/A	DHD Healthcare	N/A
Bard Parker	N/A	DHD Healthcare (Pegasus)	N/A
Bausch & Lomb	N/A	Diamond Products	N/A
Baxter	40%	Digit-Safely	N/A
Bay Corporation	30%	Diversified Disposables	N/A
Bayer	N/A	Doctors Research Group	N/A
BC Group International	N/A	Donovan Industries	N/A
BCI, Inc. (SIMS)	N/A	Dukal Corp.	30%
BD	35%	Duraclear	N/A
Bdg	N/A	Dynarex	30%
Becton/Dickenson	35%	E M Innovatlons	N/A
Bedford Laboratories	N/A	E. Fougera	N/A
Bemis	30%	Easy-Go-Vac	N/A
Berman	N/A	Eco-Flex	N/A
Beshaw Medical	N/A	Ecolab Professional Products	30%
Bio-Delek	30%	Emergency Medical Instruments (EMI)	N/A
Biollife	N/A	Emergency Prods & Research (EP&R)	30%
EMP	N/A	Impact Instrumentation	N/A
Engineered Medical Systems	30%	IMS	32%
Enternet medical	N/A	IMS/Amphastar	32%
Ethox	30%	Infection Control Technology	N/A
EValuMed	N/A	INFU-SURG	N/A

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Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Exel International	30%	I-Tec/EMS, LLP	28%
Expert-Med	N/A	Ivax Pharmaceuticals (Zonith Goldline)	N/A
Faretec	32%	J & J Crltkon	N/A
Ferno	20%	Jobet Institute	N/A
Firehouse Medical	N/A	Johnson & Johnson	30%
First Aid Direct	N/A	Junkin Safety Appliance	30%
First Horizon	N/A	Kapler	N/A
Flambeau Products	30%	Kendall	N/A
Fleming Industries	N/A	Kimberly Clark	N/A
Flexicon	N/A	Kimberly-Clark (Ballard Medical)	N/A
Forerunner	N/A	Kool-Press	N/A
Fujisawa Pharmaceuticals	N/A	Laerdal Medical	10%
Futuremed America	N/A	Laerdal/Bemis	10%
Gainor Medical	N/A	Lead-Lok	N/A
Gam	N/A	Life-Tech	N/A
Gam Ind	N/A	Lumiscop Medical Products	N/A
Gam Milti	N/A	Lyo-Ject	N/A
General Medical	N/A	M & M Industries	N/A
GKR Industries	30%	Mabis	N/A
Glucometer/Elite X1	N/A	Mabis Healthcare	N/A
Graham Field	30%	Maco International	30%
Graphic Control	N/A	Macosta-Medical USA	N/A
Greenline/Sunmed	35%	Mada medical	30%
H.I. Bouton	N/A	Magnum Medical	30%
Harcourt Health Sciences	N/A	Magnus	N/A
Hartwell Medical	25%	Mallinkrodt Medical	N/A
Hawkpaks.com	30%	Marine Rescue products	N/A
HeadStart	N/A	Maxxim Medical (Winfield)	N/A
Healthink	30%	Medafor, Inc.	N/A
Healthmark Industries	30%	Medex	N/A
Heartstart FR	N/A	Medical Action Industries	30%
Heart Stream Forerunner	N/A	Medical Device Group	N/A
Hermitage	N/A	Medical Devices International	30%
Hoosler Medical Devices	N/A	Medical Specialties	30%
Hospira	30%	Medical Supplies Depot	25%
Hospitak	N/A	Medical Technology Products	N/A
Hot Shield USA	N/A	MedIn Corp.	N/A
Hudson	N/A	Medix Choice	N/A
Hy-Tape	30%	Medline Industries	30%
Medovations	N/A	Pharmacia & UpJohn	N/A
Melker	N/A	Philadelphia Cervical Collars	N/A
Mercury Medical	N/A	Philly	N/A
Meridian Technologies	25%	Physio Control	30%
Mertag Products	N/A	Pigeon Mountain Industries	N/A
Metrex	30%	Pinnacle Technology Group	28%
MicroFlex Synetron	30%	Polamedco	N/A
Minto Research & Development	30%	Poly Systems	30%
Moldex-Matrix	30%	Posey	N/A
Moneghan Medical	30%	Precision Charts	30%

ITB 18-B-43AK

Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Moore Medical	N/A	Precision Dynamics	28%
Morrison Medical	30%	Precision Medical	30%
Mortan	28%	Premium Plastics	N/A
Motion Medical Distribution	30%	Prestige Medical	30%
MPI Outdoors	N/A	Pride of Florida	N/A
MSA Patient Monitoring	N/A	Progressive Medical International	N/A
Multisorb Technologies	N/A	Promar Industries	N/A
Murphy Et Tube	N/A	Propper Manufacturing	N/A
Nasco	22%	Protective-Jelco	N/A
National Webbing Products	N/A	Q-Teknologies	N/A
Needi Safety Supply	N/A	R & B Fabrications	30%
Nellcor	N/A	R & D Batteries	30%
NeoTech	N/A	Rapid Deployment Products	30%
Neotech Products	30%	Reeves Manufacturing	N/A
New Medical Technology	N/A	Repro-Med Systems	30%
New United Distributing Co.	N/A	Respiratory Distributors	N/A
Niosh	N/A	Respiratory Ventilator Products	N/A
Nitroderm	N/A	Respironics	N/A
Nomin Medical	N/A	Reusch	32%
North American Rescue	25%	Revivant Corporation	N/A
NutraMax Products	N/A	Rico Suction Labs	30%
O2 Solutions	N/A	Roc Hampton Medical	N/A
Omega Medical	N/A	Safetec of America	30%
Omni Therm	N/A	Safety Equipment Company	N/A
Omron Health	N/A	Safety International	30%
O-Two Medical Technologies	30%	SafGard Medical Products	N/A
Owen Mumford	30%	Saf-T-Vac	N/A
Pacific Safety Products	N/A	Sage	N/A
Paddock Laboratories	N/A	Salter Labs	30%
Para Pac	N/A	Sani-Cloths Plus	30%
Parker Laboratories	30%	Saunders Manufacturing	30%
Paul Dubin Company	N/A	Seaberg Company	N/A
PDI	N/A	Sharps Compliance	30%
Pelican Products	30%	Sherwood	N/A



ITB 18-B-43AK

Attachment B  
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Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Shippert Medical Technologies	N/A	Triad	N/A
Shradder	N/A	Tri-anim	30%
Smiths Medical ASD (Portex)	30%	Trinity Laboratories	N/A
Snowbird Mountain Gear	N/A	TW Medical	N/A
Splash Shield	30%	Underwater Kinetics	N/A
Sporicidin International	N/A	Unomedical (Maersk Medical)	N/A
Spur	N/A	VentLab	30%
SSCOR	15%	Veriflo Medical	N/A
Statcorp	N/A	Vermont Medical	N/A
Stearns Manufacturing	30%	Victor Medical	N/A
Sterlix (USA)	N/A	Vortran	28%
Sun-Med	35%	Waismed	N/A
Sunrise Medical (DeVilbiss)	30%	Weaver & Company	N/A
Superior	N/A	Welch Allyn	30%
Surgical Specialties	N/A	Western Medica	N/A
Surgillance	35%	WestMed	30%
Surgilube	N/A	Wet Pruf	N/A
Sween Corp.	N/A	Wholesale Tape	N/A
Swift First Aid	N/A	Winefield Ind.	N/A
Syrex-Neptune	N/A	Wolfe Tory Medical	N/A
Tec Laboratories	N/A	Yankhauer	N/A
Tech+Med Industries	N/A	Zefon Medical Products	N/A
Techstyles, Inc.	30%	Zoll	28%
Teledyne Analytical Instruments	N/A		
Terumo	30%		
Teva	N/A		
The Battery Bank	30%		
Thermo	N/A		
Thin Red Line	N/A		
Thomas	25%		
Tidi	30%		
Timely Medical Innovations	N/A		
Tinker Medical Devices	N/A		



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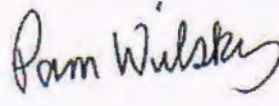
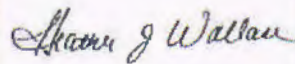
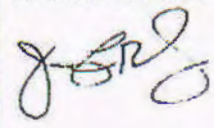


Medical Supplies  
Exhibit A - Price List REVISED



VENDOR NAME: Bound Tree Medical, LLC				
Item #	Item Description	Unit of Measure (box, carton, each, etc.)	Cost per unit of measure (box, carton, each, etc.) (after applicable discount)	Additional Information (including specifying total number of items in the unit of measure).
1	UnSterile Pads 4 x 4 (each)	Bag	\$ 2.35	200/BG   BTM #F165622
2	CYNCH-LOCK WHITE	Bag	\$ 13.61	100/BG   BTM #G32291
3	Alcohol prep pad (each)	Box	\$ 1.29	200/BX   BTM #1330-85300
4	Sheets, PowerFlexx Filled 33X85	Case	\$ 43.09	60/CS   BTM #3271-70223
5	Glucometer - Test Strips	Box	\$ 7.75	50/BX   BTM #2763-53050
6	BandAids(ea) box 100-3/4 x 3"	Box	\$ 1.30	100/BX   BTM #279-3601BX
7	IV Extension set, 8" Saline Lock (Dymarex)	Each	\$ 0.81	1/EA   BTM #05-00811NEG
8	Chlorascrub Prep Pad-Swab (ea)	Case	\$ 149.68	1000/CS   BTM #910800
9	IV Flush Syringe, NS 10 ml Prefilled	Each	\$ 0.32	1/EA   BTM #600-10
10	X Series-Electrodes BlueSensor-Ped/Adult 10/Prk	Pack	\$ 1.87	10/PRK   BTM #230005
11	Tourniquets	Bag	\$ 18.50	250/BG   BTM #1841-14000
12	VENI-GARD (IV) DRESSING ADULT	Box	\$ 35.35	100/BX   BTM #354431
13	Glucometer - Lancets	Box	\$ 6.27	100/BX   BTM #2764-70721
14	ViaValve IV Cath, 20ga x 1.25	Each	\$ 1.91	1/EA   BTM #1613-32620
15	Sheets, Drape Paper 40X90	Case	\$ 26.70	50/CS   BTM #351-52166
16	Thermometer Probe Covers	Box	\$ 9.50	250/BX   BTM #2733-53175
17	Unit, Trash Bag, 24 X 32-Black .9 mil Black			
18	IV Drip set, Microdrip	Each	\$ 1.07	1/EA   BTM #1712-83110
19	ViaValve IV Cath, 18ga x 1.25	Each	\$ 1.91	1/EA   BTM #1613-32618
20	Sterile Pads 2 x 2	Box	\$ 1.19	50/BX   BTM #279-3322BX
21	Pillow case, disposable	Case	\$ 14.67	100/CS   BTM #14043
22	X Series-Smart Capnolina Plus, Adult/Intermediate N/C	Each	\$ 6.59	1/EA   BTM #177268
23	O2, Nasal Cannula, Adult, 7ft tubing	Each	\$ 0.21	1/EA   BTM #30050
24	King, 3 inch	Each	\$ 0.16	1/EA   BTM #276-603PB96EA
25	Cold Pack 6 X 6 1/4 IN	Each	\$ 0.24	1/EA   BTM #1431-18002
26	King, 4 inch	Each	\$ 0.19	1/EA   BTM #276-604PB96EA
27	Syringe Only Luer Lock, 3CC	Each	\$ 0.05	1/EA   BTM #1633-30303
28	Needle, Safety 18ga x 1"	Box	\$ 13.00	50/BX   BTM #47-8881850910BX
29	Sterile Pads 4 x 4	Box	\$ 5.60	100/BX   BTM #081412
30	Sterile Pads ABD 5 X 9	Tray	\$ 2.15	25/TR   BTM #085590
31	ViaValve IV Cath, 22ga x 1.25	Each	\$ 1.91	1/EA   BTM #1613-32622
32	Station Garbage Bags 30 x 58 XX-Super 2.4 mil white			
33	Convenience Bag, 1000cc, Emesis	Pack	\$ 9.99	25/PK   BTM #1071-10208
34	King, 6 inch	Bag	\$ 1.55	0/BG   BTM #276-8520BG
35	IV Extension set- 7' (Medsource)	Case	\$ 93.00	100/CS   BTM #1714-83092
36	Needle-Safety, 21ga X 1	Box	\$ 12.94	50/BX   BTM #47-8881850110BX
37	Stifneck collar, No-neck	Each	\$ 2.94	1/EA   BTM #264003
38	Gloves, Nitrile, 12' large	Box	\$ 10.75	100/BX   BTM #1015-10403
39	T/SI Head Immobilizers Yellow Carviguard	Set	\$ 2.63	2/ST   BTM #260401
40	Syringe Only Luer Lock 10CC	Each	\$ 0.09	1/EA   BTM #1633-10010
41	Tongue Depressors	Box	\$ 5.30	500/BX   BTM #412075
42	Nebulizer/Combo mask	Each	\$ 1.10	1/EA   BTM #411895
43	O2, NRB, ADULT, reservoir bag	Each	\$ 1.00	1/EA   BTM #411210
44	Razor, Disposable	Each	\$ 0.34	1/EA   BTM #540047
45	X Series-EKG Paper, roll 80mm	Roll	\$ 1.49	1/RL   BTM #2745-10080
46	Gloves, Nitrile, 12' medium	Box	\$ 10.75	100/BX   BTM #1015-10402
47	Sharps Box, Red 1 Quart	Each	\$ 1.64	1/EA   BTM #298900
48	X Series-Filterline set, Non Humidified, Adult/Ped	Each	\$ 6.85	1/EA   BTM #174620
49	N-95 face mask Regular	Box	\$ 22.27	35/BX   BTM #299170
50	Blanket, Disposable, Yellow	Each	\$ 1.38	1/EA   BTM #111845
51	Tape, 2 IN X 5 YDS (waterproof)	Roll	\$ 2.08	1/RL   BTM #085081
52	ViaValve IV Cath, 16ga x 1.25	Each	\$ 1.91	1/EA   BTM #1613-32616
53	Lubricating Gel	Box	\$ 8.88	144/BX   BTM #440128
54	Sanicloths, Red Top	Tub	\$ 5.51	160/TB   BTM #297272
55	Restraints (Dbl Ring)	Pair	\$ 3.48	1/PR   BTM #501110
56	Ziptock bags, 10-1/2 x 11-			
57	BVM, ADULT W/ MED MASK	Each	\$ 8.95	1/EA   BTM #2442-52002
58	Yankaur suction handle, bulb tip	Each	\$ 0.35	1/EA   BTM #197-005-20010EA
59	Tape, 1 in x 10 yd (Transparent)	Box	\$ 7.99	12/BX   BTM #151527
60	CPAP, BTRAC Large Adult Complete set-up	Each	\$ 41.00	1/EA   BTM #313-7555XN-1EA
61	Roll-towel (white)			
62	Nebulizer Circuit/hand held/mouthpiece/Teef tubing	Each	\$ 0.50	1/EA   BTM #301-200EA
63	Needle-Safety, 25ga X 1	Box	\$ 13.00	50/BX   BTM #18685
64	ViaValve IV Cath, 24ga x 1.25	Each	\$ 1.91	1/EA   BTM #1613-32624
65	X Series-Test-Electrode			
66	Suction Canister, disposable complete	Each	\$ 5.97	1/EA   BTM #595410
67	Syringe Only Luer Lock, 20CC	Each	\$ 0.50	1/EA   BTM #620020
68	PENLIGHT	Pack	\$ 3.73	6/PK   BTM #32762
69	Gloves, Nitrile, 12' small	Box	\$ 10.75	100/BX   BTM #1015-10401
70	Isagel, hand sanitizer - 4 oz	Each	\$ 1.29	1/EA   BTM #R3119
71	ET tube, HOLDER ADULT	Each	\$ 2.67	1/EA   BTM #020500
72	Biohazard Red Bags 7-10 Gal.	Each	\$ 0.08	1/EA   BTM #290116
73	Gloves, Nitrile, 12' XX-large	Box	\$ 10.75	100/BX   BTM #1015-10405
74	Stifneck collar, Short	Each	\$ 2.94	1/EA   BTM #264004
75	Triangular Bandage	Each	\$ 0.21	1/EA   BTM #1124-03680
76	Gloves, Nitrile, 12' X-large	Box	\$ 10.75	100/BX   BTM #1015-10404
77	CPAP-O2 quick connect (diss green) (3 of 3) CPAP adapter	Each	\$ 2.28	1/EA   BTM #313-131111EA
78	VENTILATION CIRCUIT DISPOSABLE WITH PEEP VALVE	Each	\$ 18.23	1/EA   BTM #532002
79	Sterile H2O, Irrigation 500ml	Each	\$ 2.49	1/EA   BTM #507113
80	ET tube, 7.5mm, Cuffed with stylet	Each	\$ 1.42	1/EA   BTM #2113-10275
<b>Total:</b>			\$ 727.68	

File Number: 8851

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<b>Date:</b> 06/22/2021		<b>AGENDA ITEM</b>		<b>Item: 12</b>	
<input type="checkbox"/> Ordinance		<input type="checkbox"/> Resolution		<input type="checkbox"/> Budget Resolution	
<input checked="" type="checkbox"/> Other					
<b>County Goals</b>					
<input type="checkbox"/>	Thriving Communities	<input type="checkbox"/>	Economic & Financial Vitality	<input type="checkbox"/>	Excellence In Government
				<input checked="" type="checkbox"/>	NA
<b>Department:</b> Public Protection					
<b>Division:</b> Emergency Medical Services					
<b>Subject:</b> Renewal of agreements for medical supplies, ITB 18-B-43AK.					
Bythwood, Patricia Department Approval		Pamela Wilsky  Approved in Accordance with Purchasing Policies and Procedures		Legal Heather Wallace Assistant County Attorney  Approved as to Form and Legality	
Jason Brady Director Emergency Medical Services  Division Approval		Aaron Van Kleeck  Approved as to Budget Requirements		 Ryan Ossowski Chief Financial Officer	
<b>Council Action:</b> Approved as Recommended					
<b>Modification:</b>					
<b>Fund Number(s):</b>		<b>Description:</b>		<b>Amount:</b>	
002 Emergency Medical Services		002-555-1000-5511 (Expenditure: Medical and Surgical Supplies)		\$1,200,000.00	
999 Various		Various divisions including Fire Services and Human Resources (Expenditure: Medical and Surgical Supplies)		\$52,000.00	
<b>Total Item Budget: \$1,252,000.00</b>					
<b>Staff Contact(s)</b>				<b>Phone:</b>	
Joe Pozzo				386 740 5120	
				<b>Ext.</b>	
				16620	
<b>Summary/Highlights:</b>					
<p>On July 7, 2018, the county council awarded agreements for medical supplies to Concordance Healthcare Solutions, LLC; Bound Tree Medical, LLC; Henry Schein, Inc.; QuadMed; IGMC Medical Technology Group; and POSS, LLC. Concordance Healthcare Solutions, LLC has since been acquired by Bound Tree Medical, LLC. The original term was for three years with two one-year renewals. There are no changes to the terms and conditions and staff recommends approval of the first one-year renewal with the above vendors. The estimated annual expenditures are approximately \$1,252,000. Historical expenditure data is attached.</p> <p>The contracts and applicable exhibits are available for review in the purchasing and contracts division.</p>					

**File Number:** 8851

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**Recommended Motion:** Approval



COUNTY OF VOLUSIA, FLORIDA

PURCHASING DIVISION

123 W. Indiana Ave

DeLand, FL 32720-4608

Telephone: (386) 943-7009 Fax: (386) 740-5158

E-mail: akokitus@volusia.org

Master Agreement Renewal Request

To: Bound Tree Medical, LLC From: Andrew Kokitus
Attn: Rhiannon Greene Date: 4/16/2021
E-Mail: submitbids@boundtree.com
Subject: Renewal of Master Agreement for Medical Supplies, ITB 18-B-43AK. MA #20320

MESSAGE: The current Master Agreement expires 7/12/2021 . The County would like to extend the above-mentioned Master Agreement until 7/12/2022 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form identifying the solicitation number or project name and Purchasing Agent/contact and naming Volusia County as an additional insured.

Thank you for your prompt reply.

X Yes, we are interested in doing business with the County, as outlined above. \*With proposed price increases
No, we are not interested in doing business with the County, as outlined above.

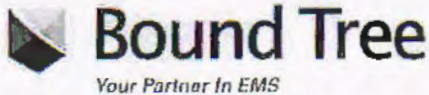
Authorized Signature [Signature] Date 04/26/2021

Firm's address: Bound Tree Medical, LLC
5000 Tuttle Crossing Blvd.
Dublin, OH 43016

Email address: submitbids@boundtree.com

Please return to Andrew Kokitus via email: akokitus@volusia.org or fax (386) 740-5158

If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.



6000 Tuttle Crossing Blvd.

Dublin, OH 43016

614.760.5000

[www.boundtree.com](http://www.boundtree.com)

April 26, 2021

County of Volusia  
Purchasing Division  
123 W. Indiana Ave.  
DeLand, FL 32720

RE: COUNTY OF VOLUSIA Renewal Bound Tree 2021-2022

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of July 13, 2021 through July 12, 2022. Prior to the renewal going into effect, it is vital to discuss price increases.

We have received notification of price increases from multiple manufacturers that recently took effect. These were nationwide increases, not just increases for Bound Tree. There are multiple items on the contract effected by these increases. We are writing to request that our contract prices be amended to reflect the manufacturer increases.

In addition to the updated pricing for contracted items, we are willing to continue offering all of the current percent discounts off of the manufacturers from the Bound Tree catalog as original agreed to at the start of the contract.

Please let me know on or before May 31, 2021 if this request is approved or not approved. No changes in pricing will occur on the bid without your approval. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of July 13, 2021 through July 12, 2022.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

**Shawn Murphy**  
Account Manager  
478.213.4783  
[Shawn.Murphy@boundtree.com](mailto:Shawn.Murphy@boundtree.com)

**Chad Truini**  
Senior Pricing Analyst, Bids & Contracts  
800.533.0523 x 5235  
[Chad.Truini@boundtree.com](mailto:Chad.Truini@boundtree.com)

**Item List for Volusia County  
Medical Supplies  
ITB 18-B-43AK**

Line #	Customer Item Description	Bound Tree Medical Item #	Bound Tree Medical Item Description	Vendor Name	Current Price	Current Price	Current Price
1	UnSterile Pads 4 x 4 (each)	F165622	Gauze Sponge, Non-Sterile, Non Woven, 4Inch x 4Inch	DYNAREX CORPORATION	200/BG	\$ 2.35	\$ 2.46
2	CYNCH-LOCK WHITE	G2291	Cynch-Lok Drug Locks, Numbered, Tamper Evident Seal, White	HEALTHMARK INDUSTRIES CO	100/BG	\$ 13.61	\$ 13.61
3	Alcohol prep pad (each)	1330-85300	Curaplex Sterile Alcohol Prep Pad, Medium	CURAPLEX BY BOUND TREE	200/BX	\$ 1.29	\$ 1.62
4	Sheets, PowerFlex Fitted 33x89	3271-70223	Fitted Cot Sheet, Extended Length, Nonwoven w/Elastic Corners, 33Inch x 89Inch	ADI MEDICAL	50/CS	\$ 43.08	\$ 46.53
5	Glucometer - Test Strips	2763-53050	Assure Prism Blood Glucose Test Strips	Arkray	50/BX	\$ 7.75	\$ 9.69
6	Bandaid(ea) box 100-3/4 x 3"	279-36018X	Adhesive Bandage, Plastic, Sterile, Sheer Strip, 3/4Inch x 3Inch	DYNAREX CORPORATION	100/BX	\$ 1.30	\$ 1.36
7	IV Extension set, 8" Saline Lock (Dynarex)	05-00811NEG	IV Ext Set, 8 In, Removable Luer Locking Site, Pinch Clamp, Spln Lock Connection	CURAPLEX BY BOUND TREE	2/EA	\$ 0.81	\$ 0.81
8	Chlorascrub Prep Pad-Swab (ea)	810800	Prevantics Swab, 1ml, 70% Isopropyl Alcohol, Pad	NICE-PAK	1000/CS	\$ 149.68	\$ 149.68
9	IV Flush Syringe, NS 10 ml Prefilled	600-10	Prefilled IV Flush Syringe, Sterile, 10ml Normal Saline, 12ml Syringe	AQUABILITI	1/EA	\$ 0.32	\$ 0.32
10	X Series-Electrodes BlueSensor-Ped/Adult 10/Pk	230005	BlueSensor SP Monitoring Electrode, Midi, Stud, Foam Backing, Wet Gel, 10/pk	AMBU	10/PK	\$ 1.87	\$ 1.87
11	Tourniquets	1841-14000	Curaplex Tourniquet, Latex Free 1In x 18In, Rolled, Blue	CURAPLEX BY BOUND TREE	250/BG	\$ 18.50	\$ 20.20
12	VENI-GARD (IV) DRESSING ADULT	354431	Veni-Gard, Intravenous Dressing, Transparent, Adult	CONMED CORPORATION	100/BX	\$ 35.35	\$ 35.35
13	Glucometer - Lancets	2764-70721	CuraplexReg; Safety Lancet, 21 Gauge, Green	CURAPLEX BY BOUND TREE	100/BX	\$ 6.27	\$ 6.27
14	ViaValve IV Cath, 20ga x 1.25	1613-32620	ViaValve Safety IV Catheter w/Blood Control, Teflon, Pink, 20ga x 1 1/4Inch	SMITHS MEDICAL ASD, INC.	1/EA	\$ 1.91	\$ 1.91
15	Sheets, Drape Paper 40x90	351-52166	Economy Bed Sheet, Tissue/Poly, White/Blue, Size 40Inch x 90Inch	LITTLE RAPIDS CORPORATION/GRAHAM MEDICAL	50/CS	\$ 26.70	\$ 27.50
16	Thermometer Probe Covers	2733-53175	Probe Covers for SureTemp Thermometers, Disposable	WELCH ALLYN, INC.	250/BX	\$ 9.90	\$ 9.90
18	IV Drip set, Macro drip	1712-83110	IV Admin Set, 20 Drop, Needle Free Y site, 1 Luer Connector, 83Inch	MEDSOURCE INTERNATIONAL	1/EA	\$ 1.07	\$ 1.10
19	ViaValve IV Cath, 18ga x 1.25	1613-32618	ViaValve Safety IV Catheter w/Blood Control, Teflon, Green, 18ga x 1 1/4Inch	SMITHS MEDICAL ASD, INC.	1/EA	\$ 1.91	\$ 1.91
20	Sterile Pads 2 x 2	279-33228X	Gauze Sponge, Sterile, Peel Down Pouches, 8 Ply, 2Inch x 2Inch, 2/pk	DYNAREX CORPORATION	50/BX	\$ 1.19	\$ 1.51
21	Pillow case, disposable	14043	*DC-USE 3271-44125 * Curaplex Pillow Case, 21 In x 30 In, Tissue/Poly 100/cs	MEDSOURCE INTERNATIONAL - IMPORT	100/CS	\$ 14.67	\$ 17.34
22	X Series-Smart Capnoline Plus, Adult/Intermediate N/C	377268	Microstream Technology Smart Capnoline CO2 Sampling Line, With O2 Tubing, Disposable, Adult/Intermediate	MEDTRONIC (covidien)	1/EA	\$ 8.59	\$ 8.59
23	O2, Nasal Cannula, Adult, 7ft tubing	30050	Curaplex Nasal Cannula, Adult	CURAPLEX BY BOUND TREE	1/EA	\$ 0.21	\$ 0.25
24	Kling, 3 inch	276-603P896EA	Conforming Stretch Bandage Gauze, Non-Sterile, Clean Wrap, 3Inch	DUKAL CORP.	1/EA	\$ 0.16	\$ 0.17
25	Cold Pack 6 X 8 1/4 IN	1431-16002	LTD QTY - Curaplex Instant Cold Pack Compress, Medium 6.69In x 6.69In 36ea/cs	MEDSOURCE INTERNATIONAL - IMPORT	1/EA	\$ 0.24	\$ 0.29
26	Kling, 4 inch	276-604P896EA	Conforming Stretch Bandage Gauze, Non-sterile, Clean Wrap, 4Inch	DUKAL CORP.	1/EA	\$ 0.19	\$ 0.20
27	Syringe Only Luer lock, 3CC	1633-30303	Syringe Only, Luer Lock, 3cc	B. BRAUN MEDICAL, INC	1/EA	\$ 0.05	\$ 0.08
28	Needle, Safety 18ga x 1"	47-88818508106X	Magellan Safety Needle, 18ga x 1Inch	CARDINAL HEALTH	50/BX	\$ 13.00	\$ 13.18
29	Sterile Pads 4 x 4	081412	Gauze Pad, Sterile, 100% Woven Cotton, 22 Ply, 4Inch x 4Inch, 100pk/bx	DUKAL CORP.	100/BX	\$ 5.60	\$ 5.77
30	Sterile Pads ABD 5 X 9	085590	Combine Abdominal Pads, Sterile, 5Inch x 9Inch	DUKAL CORP.	25/TR	\$ 2.15	\$ 2.21
31	ViaValve IV Cath, 22ga x 1.25	1613-32622	ViaValve Safety IV Catheter w/Blood Control, Teflon, Blue, 22ga x 1Inch	SMITHS MEDICAL ASD, INC.	1/EA	\$ 1.91	\$ 1.91
33	Convenience Bag, 1000cc, Emesis	1071-10208	Curaplex Emesis Bag, 1000cc, Clear, Cardboard Rim	CURAPLEX BY BOUND TREE	25/PK	\$ 9.99	\$ 9.99
34	Kling, 6 inch	276-85208G	Basic Care Conforming Stretch Bandage, Non-Sterile, 6Inch	DUKAL CORP.	6/BG	\$ 1.55	\$ 1.60



Item List for Volusia County  
Medical Supplies  
ITB 18-B-43AK

Line #	Customer Item Description	Bound Tree Medical Item #	Bound Tree Medical Item Description	Vendor Name	Units (100)	Current Price	New Price
35	IV Extension set- 7' (MedSource)	1714-83092	Ext Set, Needleless, Clamp, MedSource Connector, Luer Lock Connector, Binch	MEDSOURCE INTERNATIONAL	100/CS	\$ 93.00	\$ 94.81
36	Needle-Safety, 21ga X 1	47-88818501108X	Magellan Safety Needle, 21ga x 1inch	CARDINAL HEALTH	50/BX	\$ 12.94	\$ 13.10
37	Stifneck collar, No-neck	264003	Perfit Extrication Collar, Neckless, Size 3	AMBU	1/EA	\$ 2.94	\$ 2.94
38	Gloves, Nitrile, 12' large	3015-10403	LifeStar EC Gloves, Nitrile, Powder Free, White Exterior/Blue Interior, LG	ANSELL HEALTHCARE PRODUCTS LLC	100/BX	\$ 21.94	\$ 21.94
39	TSI Head Immobilizers Yellow Cerviguard	260401	Cerviguard Head Immobilizer Blocks 2/st	DMS	2/ST	\$ 2.63	\$ 2.69
40	Syringe Only Luer Lock, 10CC	1633-10010	Syringe Only, Luer Lock, 10cc	B. BRAUN MEDICAL, INC	1/EA	\$ 0.09	\$ 0.13
41	Tongue Depressors	412075	Tongue Depressors, Adult, Binch, Non-Sterile	MEDLINE INDUSTRIES, INC.	500/BX	\$ 5.30	\$ 5.99
42	Nebulizer/Combo mask	411885	Micro Mist Nebulizer Kit w/7 foot Tubing, Standard Connector, Adult Aerosol Mask	TELEFLEX LLC	1/EA	\$ 1.10	\$ 1.18
43	O2, NRB, ADULT, reservoir bag.	411210	AlLife 3-in-1 Oxygen Mask, Under the Chin, 2 Valves, 7 Foot Tubing, Adult	Vyair Medical	1/EA	\$ 1.00	\$ 1.15
44	Razor, Disposable	540047	Gillette Preparation Razors, Contoured Handle, Platinum coated Stainless Steel Blade	DYNAREX CORPORATION	1/EA	\$ 0.34	\$ 0.36
45	X Series-EXG Paper, roll 80mm	2745-10080	Curaplex&reg; ECG Chart Paper, Thermal, 80mm, no grid, Roll, Zoll X Series	CURAPLEX BY BOUND TREE	1/RL	\$ 1.49	\$ 1.63
46	Gloves, Nitrile, 12' medium	3015-10402	LifeStar EC Gloves, Nitrile, Powder Free, White Exterior/Blue Interior, MED	ANSELL HEALTHCARE PRODUCTS LLC	100/BX	\$ 21.94	\$ 21.94
47	Sharps Box, Red 1 Quart	298900	Phlebotomy Sharps Container, Red, 1 quart	CARDINAL HEALTH	1/EA	\$ 1.84	\$ 1.84
48	X Series-Filterline set, Non Humidified, Adult/Ped	174620	Microstream Technology Smart CapnoLine FilterLine Set, CO2 Sampling Line, Adult/Pediatric	MEDTRONIC (covidien)	1/EA	\$ 6.85	\$ 6.85
49	N-95 face mask Regular	299170	FLUIDSHIELD PFR95 N95 Particulate Filter Respirator and Surgical Mask, w/Headband, Orange, Regular	O&M Halyard, Inc	35/BX	\$ 22.27	\$ 26.26
50	Blanket, Disposable, Yellow	11845	Blanket, Emergency, Economy, Yellow, 54 x 84inch	LITTLE RAPIDS CORPORATION/GRAHAM MEDICAL	1/EA	\$ 1.38	\$ 1.43
51	Tape, 2 IN X 5 YDS (waterproof)	085081	Waterproof Tape, White Cross, 2inch x 5 yards	DUKAL CORP.	1/RL	\$ 2.08	\$ 2.08
52	ViaValve IV Cath, 16ga x 1.25	1613-32616	ViaValve Safety IV Catheter w/Blood Control, Techtron, Gray, 16ga x 1 1/4inch	SMITHS MEDICAL ASD, INC.	1/EA	\$ 1.91	\$ 1.91
53	Lubricating Gel	440128	Lubricating Jelly, 2.7gm, Water Soluble, Contains Glycerin, Methyl and Propylparabens	NICE-PAK	144/BX	\$ 8.98	\$ 8.98
54	Sankcloths, Red Top	297272	Sani-Cloth Plus Germicidal Disp Wipes, Low Alcohol, LG, Binch x 6 3/4inch, 160/tub	NICE-PAK	160/TB	\$ 5.51	\$ 5.51
55	Restraints (Dbl Ring)	501110	Limb Restraints, Adult Wrist/Ankle, 2 D-rings, Adjustable, Disposable, Poly, White	DMS	1/PR	\$ 3.49	\$ 3.49
57	BVM, ADULT W/ MED MASK	2442-52002	SPUR II BVM, Adult, w/Bag Reservoir, Medication Port, MED Adult Mask	AMBU	1/EA	\$ 8.95	\$ 8.95
58	Yankauer suction handle, bulb tip	197-005-20010EA	Yankauer Suction Handle, Sterile, Bulb Tip without Control Vent	OTHER MANUFACTURER	1/EA	\$ 0.35	\$ 0.35
59	Tape, 1 in x 10 yd (Transpore)	151527	Transpore Surgical Tape, Clear, Porous, Hypoallergenic, 1inch x 10 yard	3M	12/BX	\$ 7.99	\$ 7.99
60	CPAP, BITRAC Large Adult* Complete set-up	313-7555XN-1EA	O2-MAX Fixed 3-SET O2-CPAP, w/Integrated Neb, Bitrac ED Mask w/Dhmeda Curb-Connect, Adult LG	PULMOGYNE	1/EA	\$ 41.00	\$ 41.00
62	Nebulizer Circuits/hand held/mouthpiece/Tee/tubing	301-200EA	Curaplex Select Nebulizer, Adult or Pediatric, Small Volume, Handheld, w/Tee, Mouthpiece, Flextube, 7ft Kink Resistant Tubing, No Mask	CURAPLEX BY BOUND TREE	1/EA	\$ 0.50	\$ 0.50
63	Needle-Safety, 25ga X 1	18885	Magellan Safety Needles, 25G x 1inch	CARDINAL HEALTH	50/BX	\$ 13.00	\$ 13.00
64	ViaValve IV Cath, 24ga x 1.25	1613-32624	ViaValve Safety IV Catheter w/Blood Control, Techtron, Yellow, 24ga x 5/8inch	SMITHS MEDICAL ASD, INC.	1/EA	\$ 1.91	\$ 1.91

**Item List for Volusia County  
Medical Supplies  
ITB 18-B-43AK**

Line #	Customer Item Description	Bound Tree Medical Item #	Bound Tree Medical Item Description	Vendor Name	Supplier Unit	Current Price	New Price
66	Suction Canister, disposable complete	595410	Hi-Flow Suction Canister, Rigid, Disp, Green Top, Aerostat Filter, 1200cc w/18in and 6 ft tubing	BEMIS MANUFACTURING COMPANY	1/EA	\$ 5.97	\$ 5.97
67	Syringe Only Luer Lock, 20CC	62002D	Terumo Syringe w/a Needle, Luer Lock Tip, 20cc	ANIMAL HEALTH	1/EA	\$ 0.60	\$ 0.68
68	PENLIGHT	32762	Curaplex Disposable Pen Light, 6 pack	CURAPLEX BY BOUND TREE	6/PK	\$ 3.73	\$ 3.87
69	Gloves, Nitrile, 12" small	1015-10401	LifeStar EC Gloves, Nitrile, Powder Free, White Exterior/Blue Interior, SM	ANSELL HEALTHCARE PRODUCTS LLC	100/BX	\$ 21.94	\$ 21.94
70	Isagel, hand sanitizer - 4 oz	R3119	(a.b.h.c.) Instant Hand Sanitizer, Fresh Scent, Squeeze Bottle, 4oz	SAFETEC	1/EA	\$ 1.29	\$ 1.73
71	ET tube, HOLDER ADULT	020500	Thomas Endotracheal Tube Holder, Adult, Blue	LAERDAL MEDICAL CORP.	1/EA	\$ 2.67	\$ 2.67
72	Biohazard Red Bags 7-30 Gal.	290116	Biohazard Waste Bag, 1.2 mil, Red w/Black Print, 23inch x 23inch, 7-10gal	MEDEGEN MEDICAL PRODUCTS	1/EA	\$ 0.08	\$ 0.08
73	Gloves, Nitrile, 12" XX-large	1015-10405	LifeStar EC Gloves, Nitrile, Powder Free, White Exterior/Blue Interior, 2XL	ANSELL HEALTHCARE PRODUCTS LLC	100/BX	\$ 21.94	\$ 21.94
74	Stifneck collar, Short	264004	Perfit Extrication Collar, Short, Size 4	AMBU	1/EA	\$ 2.94	\$ 2.94
75	Triangular Bandage	1124-03680	Curaplex Triangular Bandages, Polypropylene, 40inch x 40inch x 56inch *LIMITED QUANTITY*	CURAPLEX BY BOUND TREE	1/EA	\$ 0.21	\$ 0.24
76	Gloves, Nitrile, 12" X-large	1015-10404	LifeStar EC Gloves, Nitrile, Powder Free, White Exterior/Blue Interior, XL	ANSELL HEALTHCARE PRODUCTS LLC	100/BX	\$ 21.94	\$ 21.94
77	CPAP-O2 quick connect (diss green) (3 of 3) CPAP adapter	313-131111EA	O2 Quick Connect, Puritan Bennett - Male, DISS - Male, Green, Disposable	PULMODYNE	1/EA	\$ 2.28	\$ 2.28
78	VENTILATION CIRCUIT DISPOSABLE WITH PEEP VALVE	532002	Patient Circuit Kit, Disp, w/Exhaust Collect and PEEP Valve, for Demand Version of paraPAC/ventiPAC	SMITHS MEDICAL ASD, INC.	1/EA	\$ 18.23	\$ 23.69
79	Sterile H2O, Irrigation 500ml	607113	Sterile Water Irrigation Solution, 500ml Pour Bottle	BAXTER HEALTHCARE-DMG	1/EA	\$ 2.49	\$ 2.78
80	ET tube, 7.5mm, Cuffed with stylet	2113-10275	Endotracheal Tubes, Cuffed w/Stylet, 7.5mm	CURAPLEX BY BOUND TREE	1/EA	\$ 1.42	\$ 1.47

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**Attachment B**  
**Fixed Percentage Off List Price**

**Vendor Name:**

Bound Tree Medical, LLC

<b>Product Manufacturer Name</b>	<b>% Fixed Discount</b>	<b>Product Manufacturer Name</b>	<b>% Fixed Discount</b>
3M	30%	Biomedix	30%
Aaron Medical	N/A	Bio-Nova	N/A
Abbotect	N/A	Bowman Medical Products	30%
Abbott	30%	Brunswick Biomedical	N/A
Acme	30%	BurnFree Products	30%
Act-O-Vial	N/A	Burrin Medical	N/A
ADC Proscope	30%	Caradyme	N/A
Advantage Medical	N/A	Care Line	30%
Aearo Company	N/A	Cast Products	30%
Alliance Medical	N/A	Cath-Wrap	N/A
Allied Healthcare	35%	Cavaicide	N/A
Alpha-Protec	30%	Centennial Products	N/A
Alpine	N/A	Certified Safety Manufacturing	30%
Ambu	38%	CFT, Inc. (Life Mask)	28%
Ambu-Perfit	38%	Chaston	N/A
AMBV	38%	Chord Engineering	N/A
Ames	N/A	Chronimed	N/A
Amsino Amsafe	30%	Coloplast/Sween	N/A
Anatomical Chart Company	N/A	Compliance Medical	30%
Anthony Medica Products	N/A	Conmed	38%
Argyle	N/A	Cook	30%
Ashland Mills	N/A	Corpack Medsystems (BLD)	N/A
B & B Medical	N/A	Covedeln	30%
B & F Medical	N/A	Cumberland Swan	N/A
B Braun Medical	42%	Curaplex	40%
Bacti-Stat	N/A	Cypress Medical	N/A
Ballard	N/A	Day Laboratories	N/A
Banta Healthcare	N/A	DHD Healthcare	N/A
Bard Parker	N/A	DHD Healthcare (Pegasus)	N/A
Bausch & Lomb	N/A	Diamond Products	N/A
Baxter	40%	Digit-Safety	N/A
Bay Corporation	30%	Diversified Disposables	N/A
Bayer	N/A	Doctors Research Group	N/A
BC Group International	N/A	Donovan Industries	N/A
BCI, Inc. (SIMS)	N/A	Dukal Corp.	30%
BD	35%	Duraclær	N/A
Bdg	N/A	Dynarex	30%
Becton/Dickenson	35%	E M Innovations	N/A
Bedford Laboratories	N/A	E. Fougera	N/A
Bemis	30%	Easy-Go-Vac	N/A
Berman	N/A	Eco-Flex	N/A
Beshaw Medical	N/A	Ecolab Professional Products	30%
Bio-Detek	30%	Emergency Medical Instruments (EMI)	N/A
Biollfe	N/A	Emergency Prods & Research (EP&R)	30%
EMP	N/A	Impact Instrumentation	N/A
Engineered Medical Systems	30%	IMS	32%
Enternet medical	N/A	IMS/Amphastar	32%
Ethox	30%	Infection Control Technology	N/A
EValuMed	N/A	INFU-SURG	N/A

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Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Exel International	30%	I-Tac/EMS, LLP	28%
Expert-Med	N/A	Ivax Pharmaceuticals (Zonith Goldline)	N/A
Faretec	32%	J & J Critikon	N/A
Ferno	20%	Jobel Institute	N/A
Firehouse Medical	N/A	Johnson & Johnson	30%
First Aid Direct	N/A	Junkin Safety Appliance	30%
First Horizon	N/A	Kapler	N/A
Flambeau Products	30%	Kendall	N/A
Fleming Industries	N/A	Kimberly Clark	N/A
Flexicon	N/A	Kimberly-Clark (Ballard Medical)	N/A
Forerunner	N/A	Kool-Press	N/A
Fujisawa Pharmaceuticals	N/A	Laerdal Medical	10%
Futuremed America	N/A	Laerdal/Bernis	10%
Gainor Medical	N/A	Lead-Lok	N/A
Gam	N/A	Life-Tech	N/A
Gam Ind	N/A	Lumscope Medical Products	N/A
Gam Milli	N/A	Lyo-Ject	N/A
General Medical	N/A	M & M Industries	N/A
GKR Industries	30%	Mabis	N/A
Glucometer/Ellite X1	N/A	Mabis Healthcare	N/A
Graham Field	30%	Maco International	30%
Graphic Control	N/A	Macosta-Medical USA	N/A
Greenline/Sunmed	35%	Mada medical	30%
H.I. Bouton	N/A	Magnum Medical	30%
Harcourt Health Sciences	N/A	Magnus	N/A
Hartwell Medical	25%	Mallinkrodt Medical	N/A
Hawkpaks.com	30%	Marine Rescue products	N/A
HeadStart	N/A	Maxxim Medical (Winfield)	N/A
Healthink	30%	Medafor, Inc.	N/A
Healthmark Industries	30%	Medex	N/A
Heartstart FR	N/A	Medical Action Industries	30%
Heart Stream Forerunner	N/A	Medical Device Group	N/A
Hermitage	N/A	Medical Devices International	30%
Hoosier Medical Devices	N/A	Medical Specialties	30%
Hospra	30%	Medical Supplies Depot	25%
Hospitak	N/A	Medical Technology Products	N/A
Hot Shield USA	N/A	Medin Corp.	N/A
Hudson	N/A	Madix Choice	N/A
Hy-Tape	30%	Medline Industries	30%
Medovations	N/A	Pharmacia & UpJohn	N/A
Melker	N/A	Philadelphia Cervical Collars	N/A
Mercury Medical	N/A	Philly	N/A
Meridian Technologies	25%	Physio Control	30%
Mertag Products	N/A	Pigeon Mountain Industries	N/A
Metrex	30%	Pinnacle Technology Group	28%
MicroFlex Synetron	30%	Polamedco	N/A
Minto Research & Development	30%	Poly Systems	30%
Moldex-Matrix	30%	Posey	N/A
Moneghan Medical	30%	Precision Charts	30%

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Attachment B  
Fixed Percentage Off List Price

Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Moore Medical	N/A	Precision Dynamics	28%
Morrison Medical	30%	Precision Medical	30%
Mortan	28%	Premium Plastics	N/A
Motion Medical Distribution	30%	Prestige Medical	30%
MPI Outdoors	N/A	Pride of Florida	N/A
MSA Patient Monitoring	N/A	Progressive Medical International	N/A
Multisorb Technologies	N/A	Promar Industries	N/A
Murphy Et Tube	N/A	Propper Manufacturing	N/A
Nasco	22%	Protective-Jelco	N/A
National Webbing Products	N/A	Q-Teknologies	N/A
Needl Safety Supply	N/A	R & B Fabricallons	30%
Nelcor	N/A	R & D Batteries	30%
NeoTech	N/A	Rapid Deployment Products	30%
Neotech Products	30%	Reeves Manufacturing	N/A
New Medical Technology	N/A	Repro-Med Systems	30%
New United Distributing Co.	N/A	Respiratory Distributors	N/A
Niosh	N/A	Respiratory Ventilator Products	N/A
Nitroderm	N/A	Resprionics	N/A
Nomin Medical	N/A	Reusch	32%
North American Rescue	25%	Revivant Corporation	N/A
NutraMax Products	N/A	Rico Suction Labs	30%
O2 Solutions	N/A	Roc Hampton Medical	N/A
Omega Medical	N/A	Safetec of America	30%
Omni Therm	N/A	Safety Equipment Company	N/A
Omron Health	N/A	Safety International	30%
O-Two Medical Technologies	30%	SafGard Medical Products	N/A
Owen Mumford	30%	Saf-T-Vac	N/A
Pacific Safety Products	N/A	Sage	N/A
Paddock Laboratories	N/A	Salter Labs	30%
Para Pac	N/A	Sani-Cloths Plus	30%
Parker Laboratories	30%	Saunders Manufacturing	30%
Paul Dublin Company	N/A	Seaberg Company	N/A
PDI	N/A	Sharps Compliance	30%
Pelican Products	30%	Sherwood	N/A

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Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Shippert Medical Technologies	N/A	Triad	N/A
Shradder	N/A	Tri-anim	30%
Smiths Medical ASD (Portex)	30%	Trinity Laboratories	N/A
Snowbird Mountain Gear	N/A	TW Medical	N/A
Splash Shield	30%	Underwater Kinetics	N/A
Sporicidin International	N/A	Unomedical (Maersk Medical)	N/A
Spur	N/A	VentLab	30%
SSCOR	15%	Veriflo Medical	N/A
Stalcorp	N/A	Vermont Medical	N/A
Stearns Manufacturing	30%	Victor Medical	N/A
Sterlix (USA)	N/A	Vortran	28%
Sun-Med	35%	Walsmed	N/A
Sunrise Medical (DeVilbiss)	30%	Weaver & Company	N/A
Superior	N/A	Welch Allyn	30%
Surgical Specialties	N/A	Western Medica	N/A
Surgilance	35%	WestMed	30%
Surgilube	N/A	Wet Pruf	N/A
Sween Corp.	N/A	Wholesale Tape	N/A
Swift First Aid	N/A	Winfield Ind.	N/A
Syrex-Naptune	N/A	Wolfe Tory Medical	N/A
Tec Laboratories	N/A	Yankauer	N/A
Tech+Med Industries	N/A	Zefon Medical Products	N/A
Techstyles, Inc.	30%	Zoll	28%
Teledyne Analytical Instruments	N/A		
Terumo	30%		
Teva	N/A		
The Battery Bank	30%		
Thermo	N/A		
Thin Red Line	N/A		
Thomas	25%		
Tidi	30%		
Timely Medical Innovations	N/A		
Tinker Medical Devices	N/A		





# Bound Tree

Your Partner In EMS

5000 Tuttle Crossing Blvd

Dublin, OH 43018

614.780.5000

www.boundtree.com

To Whom It May Concern,

In response to your bid request, Bound Tree Medical is pleased to offer 30% off of the prices on supplies for all other manufacturers available on [www.boundtree.com](http://www.boundtree.com) and not specifically listed on this bid. For product information and Bound Tree Item numbers, please refer to the current Bound Tree Medical Emergency Medical Product Catalog.

In order to provide a percentage off list discount, it is necessary for Bound Tree to exclude certain product categories or manufacturer products. This is largely due to the cost variability of these items as a result of market demand and raw material costs.

Products excluded from the percentage off bid include the following:

<b>Manufacturers Excluded</b>	<b>Product Categories Excluded</b>
<i>Ferno Washington</i>	<i>Custom Kits</i>
<i>Z-Medica (QuikClot)</i>	<i>Preventative Maintenance</i>
<i>Simulaids</i>	<i>Service Contracts</i>
<i>Cardio Partners</i>	<i>Capital Equipment</i>
<i>Thermal Angel</i>	<i>King Vision</i>
<i>KingFisher Medical</i>	<i>Rescue Buddies</i>
	<i>Inventory &amp; Secure Storage Systems</i>
	<i>Supraglottic Airways and Kits</i>

We are pleased to provide you with a competitive bid for the emergency medical supplies and equipment that you are seeking. Please contact our Bids and Contracts Department at 800-533-0523 with any questions. Thank you.

Sincerely,

Chad Trulni

Chad Trulni  
Pricing Analyst, Bid & Contracts